





# 64<sup>TH</sup> ANNUAL MEETING AGENDA

## WELCOME & VOLUNTEER INTRODUCTIONS

Sid Forsgren, Chairman of the Board

## 2017 ANNUAL MEETING MINUTES

Scott Webre, CEO

## COMMUNITY GO-GIVER AWARD

Act's Soup Kitchen

Presented by: Scott Webre, CEO

## PRESIDENT'S ADDRESS

Scott Webre, CEO

## ELECTION BY ACCLAMATION

Darlene Wyatt, Nominating Committee Chairperson

**\*WE WILL  
DO PRIZE  
DRAWINGS  
THROUGHOUT  
THE MEETING!**



## CHAIRMAN'S MESSAGE

Welcome to Box Elder Credit Union's 64th Annual Meeting! It is my pleasure, on behalf of the Board of Directors, to present the Annual Report for 2017. I am proud to report that the credit union has delivered another successful year! Progress has been made on multiple strategic fronts and has created opportunities for growth and success for many years to come. These achievements ensure that, in the banking industry, we will remain relevant and competitive for our members and potential members.

In 2017, we continued to make security and technology a priority, along with providing our members with products and services that make their lives more convenient.

Your credit union understands what it means to be a community-based financial institution. For more than 64 years, Box Elder Credit Union

has been dedicated to helping our members and those within our community build better lives. We have expanded the ways we provide you with financial education and we continue to focus on our community outreach efforts. We believe in the philosophy of "people helping people" and spreading kindness.

During 2017, we partnered with the American Red Cross and helped host several blood drives to help with the blood shortage that is being experienced due to natural disasters and harsher flu seasons.

As we look for new ways to deliver in 2018, you can rely on Box Elder Credit Union's 64 years of strength, stability and our commitment to providing meaningful value to our members, employees, and communities.

We are grateful to you, our loyal member-owners, who continue to support this financial cooperative. On behalf of the Board of Directors and the staff of Box Elder Credit Union, we want to thank you for your membership and continued loyalty.

Warm Regards,

Sid B. Forsgren  
Chairman of the Board



## PRESIDENT'S MESSAGE .....

It is our goal to establish meaningful lifelong relationships with our members. We strive to provide products and services in a convenient manner and at a value that helps our members keep more of their hard-earned money.

To that end, we offer no fee checking, mobile banking, free financial counseling, free document shredding events, free bill pay, and other benefits.

The credit union's loan and deposit products consistently lead the competition in rate, and we have paid yearend bonus dividends for several years.

Box Elder County Credit Union demonstrates fiscal strength, stability, and soundness, and is independently rated among the best credit unions in the country.

We remain committed to improving our communities and schools, making a meaningful difference in the lives of others.

Examples of these efforts include supporting food drives, contributing service hours to our local Meals on Wheels program, and making financial contributions to worthwhile charitable organizations. We support

schools by offering in class financial literacy, and we provide educational scholarships.

In conclusion, I would like to express my gratitude for the support of each member and the cooperative principles the credit union movement represents. We understand that our success is due to you, and we will continue to do our best to serve your financial needs. I am grateful to work with a dedicated staff and board of directors who work hard to make your Credit Union better each year.

Scott A. Webre  
President & CEO

## SUPERVISORY COMMITTEE'S MESSAGE .....

The Supervisory Committee is appointed by the Board of Directors in accordance with the Federal Credit Union Act, and ensures that your credit union conducts its operations and activities in a safe and sound manner. The Committee, as the members' representative and official auditor, has the responsibility to review and evaluate the overall financial operations and performance of your credit union, including that of its management staff, to ensure that all the regulations, procedures and policies that govern this institution are properly followed.

To assist the Committee in carrying out its responsibilities, it retains the services of a certified public accounting (CPA) firm to perform the required audits. The financial statements presented in this report, and the latest certified audit by the firm Dixon & Company have affirmed our belief that your credit union continues to be one of the soundest financial institutions around. The Committee is also committed to reviewing Bank Reconciliation, Internal Audit, Corporate Visa Card reports, Change of Address and Closed Account Verification Letters. In addition, one member from the Committee attends the monthly Board meeting. The Committee is also

responsible to conduct Teller Cash and Vault audits during the year. Current Supervisory Committee members are David Rogers, Brent Wyatt, William Bingham, and Leslie Webber. In order to effectively serve as your representative, the Committee must be kept aware of your concerns. This can be done confidentially by formally writing the Supervisory Committee Chairman,

ATTN: David Rogers, P.O. Box 323, Brigham City, Utah 84302 or by informally contacting any member of the committee.

David Rogers  
Supervisory Committee Chairman



# FINANCIAL STATEMENT 2017

As of December 31, 2017

|   | 2017                  | 2016                  | % CHANGE      |
|---|-----------------------|-----------------------|---------------|
| <b>ASSETS</b>                                   |                       |                       |               |
| Loans   | \$ 68,715,821         | \$ 66,517,582         | 3.30%         |
| Allowance for Loan Loss                         | \$ (169,260)          | \$ (175,811)          | -3.73%        |
| Cash on Hand                                    | \$ 912,963            | \$ 1,479,950          | -38.31%       |
| Investments                                     | \$ 45,356,858         | \$ 40,644,757         | 11.59%        |
| Other Assets                                    | \$ 1,623,651          | \$ 1,645,766          | -1.34%        |
| Building & Furniture                            | \$ 3,436,346          | \$ 3,428,287          | 0.24%         |
| NCUA Share Insurance                            | \$ 917,048            | \$ 856,108            | 7.12%         |
| <b>Total Assets</b>                             | <b>\$ 120,793,427</b> | <b>\$ 114,396,639</b> | <b>5.59%</b>  |
| <b>LIABILITIES</b>                              |                       |                       |               |
| Accounts Payable                                | \$ 199,840            | \$ 163,611            | 22.14%        |
| Shares  | \$ 52,567,565         | \$ 48,269,952         | 8.90%         |
| Share Drafts                                    | \$ 14,396,591         | \$ 13,845,777         | 3.98%         |
| Certificates                                    | \$ 21,259,045         | \$ 22,079,538         | -3.72%        |
| IRA Accounts                                    | \$ 4,699,869          | \$ 4,803,770          | -2.16%        |
| Regular Reserves                                | \$ 1,200,222          | \$ 1,200,222          | 0.00%         |
| Undivided Earnings                              | \$ 26,470,295         | \$ 24,033,769         | 10.14%        |
| <b>Total Liabilities</b>                        | <b>\$ 120,793,427</b> | <b>\$ 114,396,639</b> | <b>5.59%</b>  |
| <b>INCOME</b>                                   |                       |                       |               |
| Interest on Loans                               | \$ 3,208,994          | \$ 2,925,575          | 9.69%         |
| Investment Income                               | \$ 903,953            | \$ 742,842            | 21.69%        |
| Other Income                                    | \$ 2,358,154          | \$ 2,189,997          | 7.68%         |
| <b>Total Income</b>                             | <b>\$ 6,471,101</b>   | <b>\$ 5,858,414</b>   | <b>10.46%</b> |
| <b>OPERATING EXPENSES</b>                       |                       |                       |               |
| Employee Compensation                           | \$ 1,820,738          | \$ 1,786,012          | 1.94%         |
| Travel & Conference                             | \$ 22,393             | \$ 34,111             | -34.35%       |
| Office Occupancy                                | \$ 160,526            | \$ 165,235            | -2.85%        |
| Office Operations                               | \$ 849,308            | \$ 772,415            | 9.95%         |
| Education & Marketing                           | \$ 98,205             | \$ 103,938            | -5.52%        |
| Provision for Loan Loss                         | \$ 187,928            | \$ 188,070            | -0.08%        |
| Other Expenses                                  | \$ 290,115            | \$ 216,194            | 34.19%        |
| <b>Total Operating Expenses</b>                 | <b>\$ 3,429,213</b>   | <b>\$ 3,265,975</b>   | <b>5.00%</b>  |
| <b>Interest Expense</b>                         |                       |                       |               |
| Shares  | \$ 390,116            | \$ 345,150            | 13.03%        |
| Share Draft                                     | \$ 6,695              | \$ 5,970              | 12.14%        |
| Share Certificates                              | \$ 166,827            | \$ 144,596            | 15.37%        |
| IRA Accounts                                    | \$ 28,973             | \$ 29,240             | -0.91%        |
| <b>Total Interest on Deposits</b>               | <b>\$ 592,611</b>     | <b>\$ 524,956</b>     | <b>12.89%</b> |
| <b>Net Operating Gain/(Loss) Before Reserve</b> | <b>\$ 2,449,277</b>   | <b>\$ 2,075,483</b>   | <b>18.01%</b> |



## Box Elder County Credit Union ANNUAL MEETING MINUTES Monday, April 3, 2017

Members were greeted as they entered. Adults received a trunk organizer. Kids ages 13 to 17 received their choice of the trunk organizer or a \$2 bill. Kids 12 and under received a \$2 bill and also were given a ticket to a special kids' prize drawing, while all other members received a ticket for the regular prize drawing.

The meeting was called to order by Sid Forsgren, Board Chair, at 7:00 p.m. He welcomed the membership and introduced the Board of Directors and the Supervisory Committee.

The minutes from last year's annual meeting were printed in the Annual Report for members' review. Scott Webre, CEO, asked for a motion to approve those minutes. It was moved and seconded from the floor to approve the 2016 Annual Meeting minutes. The motion carried.

The Community Giver award was presented to the Boys & Girls Club.

Scott Webre addressed the members, explaining that a couple of years ago the credit union was just crossing the \$100 million mark and now we're \$14 million more. He expressed appreciation to the members for their business, acknowledging that they have a choice of financial institutions and recognizing that many of those in attendance may still remember back when the credit union was the Intermountain Indian School Credit Union.

Mike Clark, Nominations Committee Chair, conducted the elections. The incumbents were Sid Forsgren and Darlene Wyatt. There were no nominations from the membership to run against the incumbents. Mike asked the membership for a motion to accept the nominations. It was moved and seconded from the floor and the two incumbents were re-elected by acclamation.

Seventy-one adult prizes consisting of cash and gift cards and fifteen kid prizes were drawn and given to winning members.

The Annual Meeting adjourned at 7:45 p.m.